**Project Overview**

**Project Name:** UNH Financial Review and Resource Assessment  
**SOW Date:** 9/9/19  
**Project Timeline:** September 2019 – November 2019  
**Status Update:** 10/24/2019

**Schedule Status:** On Schedule  
**Budget Status:** Good  
**Scope Status:** Good

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**Engagement Timeline:**

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**Executive Status Summary:**

During week 7, Huron presented the draft Opportunity Identification Report to the Executive Committee and Revenue and Expense Group. The report contained 19 primary cost reduction and revenue enhancement opportunities representing between $22.76 and $42.67 million. In addition, Huron presented 39 secondary opportunities representing $9.70 to $21.70 million in annual bottom line improvements. The information was presented to the group with an opportunity for participants to ask clarifying questions and provide additional context. At the conclusion of the meeting, participants were asked to study the list of opportunities and provide Huron with a set of recommendations for further exploration during phase 2 of the project. Based on feedback from the group, Huron has begun refining select opportunities and secured additional Subject Matter Expert resources as they refine key primary opportunities.

Huron staff continued to meet with members of the community to develop the academic resource assessment portion of the engagement. As such, Huron met with the academic leadership of UNH at Manchester and the College of Engineering and Physical Sciences. These meetings provided Huron with the opportunity to understand and account for nuances within each academic discipline as they develop the Academic Portfolio model. In addition, members of the college leadership were provided with the opportunity to consider the proposed methodology and suggest adjustments based on their unique situation.

The project is on schedule, on budget, and there are no scope concerns at this time.

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**Project Activity Summary – Collaboration Project Summary**

**Activities Completed: 10/21/19 – 10/25/19**

- Finalized preliminary list of primary and secondary revenue enhancement and expense reduction opportunities
- Presented the draft Opportunity Identification Report to the Executive Committee and Revenue and Expense Group
- Collected and aggregated participant recommendations for consideration by senior leadership
- Prepared academic portfolio materials for discussion with college and school leadership
- Met with academic leadership from UNH at Manchester and the College of Engineering and Physical Sciences
- Refined select opportunities and secured additional Subject Matter Expert resources for phase 2 of the engagement

**Planned Activities: 10/28/19 – 11/1/19**

- Finalize the approved opportunity list and continue Business Case development
- Continue facilitating meetings with Academic Leadership to develop Academic Portfolio methodology
- Facilitate Preliminary Opportunity Identification discussion with Steering Committee
- Identify additional data needs for analysis and validation
- Schedule and conduct follow up interviews as necessary
- Prepare for Academic Resources Group meeting