UNH Foundation, Inc.

The UNH Foundation, Inc. is an independent, 501(c)(3) nonprofit entity with 170(b)(1)(a)(iv) “publicly supported” status. The Foundation’s purpose is to coordinate the acquisition of private support, with particular emphasis on building the endowment, for the benefit of the University of New Hampshire. Since 1989, with the establishment of the UNH Foundation, newly created endowments in support of UNH scholarships, programs, faculty chairs and other activities are added to the Foundation’s endowment pool.

The Foundation and UNH thank all of those alumni, parents, friends, corporations, private and public foundations, and volunteer-support organizations for their generous gifts. Endowment growth is due not only to this generosity, but also to the careful stewardship of the funds provided by the Foundation Board’s Asset Allocation Committee.

Fiscal Year Highlights

At June 30, 2015, the UNH endowment totaled $344.8 million, up from $180 million five years ago. This includes the UNH Foundation endowment pool of $196.8 million and the University of New Hampshire portion of the University System of New Hampshire endowment pool in the amount of $148 million. The UNH endowment achieved a combined total return of 1.9% for fiscal year 2015, during which $11.5 million was distributed to support UNH students, faculty, and programs. This was an increase of $1.6 million or 16.2% over the prior fiscal year. During FY15 the Foundation also added an investment option based on ESG (environmental, social and governance) criteria.

UNH Foundation Portfolio Composition

Asset Class Overview

The Foundation endowment pool’s portfolio is comprised of six major asset classes as of June 30, 2015. The one-year, five-year and 10-year annualized returns, net of fees, for the Foundation pool are 2.6%, 10.4% and 6.5%, respectively.
**Snapshot of Endowment Funds, Trends and Purposes**

Newly donated funds and investment market gains have grown the endowment over the last five years. At the end of fiscal year 2015 the UNH endowment pool included 1,074 unique funds, thanks to 28 new funds added during the fiscal year. These funds supported the purposes outlined below:

**Five-Year Endowment Market Value, UNHF and USNH**

<table>
<thead>
<tr>
<th>Year</th>
<th>Endowment Value (in millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>$236,580,587</td>
</tr>
<tr>
<td>2012</td>
<td>$228,668,252</td>
</tr>
<tr>
<td>2013</td>
<td>$260,774,274</td>
</tr>
<tr>
<td>2014</td>
<td>$333,202,571</td>
</tr>
<tr>
<td>2015</td>
<td>$344,823,234</td>
</tr>
</tbody>
</table>

**Combined Number of Endowment Funds, UNHF and USNH**

<table>
<thead>
<tr>
<th>Year</th>
<th>Number of Funds</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>909</td>
</tr>
<tr>
<td>2012</td>
<td>926</td>
</tr>
<tr>
<td>2013</td>
<td>944</td>
</tr>
<tr>
<td>2014</td>
<td>1,046</td>
</tr>
<tr>
<td>2015</td>
<td>1,074</td>
</tr>
</tbody>
</table>

**Endowment by Purpose, UNHF and USNH**

- **44%** Scholarships/Prizes/Awards
- **23%** Faculty Support/Programs
- **8%** Undergraduate Research
- **7%** Professorships/Chairs
- **13%** Unrestricted
- **1%** *Other
- **2%** Books and Collections
- **2%** Split Purposes

*Includes: public outreach, equipment, plant operations, campus beautification (improvements), etc.*

Gifts to an endowed fund are invested for the long term, with a percentage (currently 4.25% of the 12-quarter moving average) of the fund’s value distributed each year to a specific University purpose as directed by the donor(s). Remaining income, minus a 1% administrative fee, is reinvested in the endowment, contributing to the long-term growth of the investment.
Investment Philosophy

The University of New Hampshire Foundation, Inc. is committed to prudent, time-tested investment strategies and fiscal policies. Foundation funds are managed under a total return concept within New Hampshire’s Uniform Prudent Management of Institutional Funds Act (NH RSA 292-B:3). The Asset Allocation Committee of the Foundation Board of Directors is charged with overseeing the investments and measuring the returns they produce against nationally recognized standards and metrics for investment performance. The University System of New Hampshire maintains a similar investment philosophy and operational approach to investment selection and monitoring. The System Board’s Finance Committee on Investments oversees its investment pool, which is comprised of funds from UNH, Keene State College, Plymouth State University, Granite State College and other USNH assets.

Careful management of both the UNH Foundation endowment and the USNH endowment assets through the evaluation of risk, reward and liquidity in the various asset classes is undertaken with the long-term goal of producing returns. This preserves and enhances the real-dollar principal of the funds over time, while providing a dependable source of funding for scholarships, programs and operations each year.

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A listing of UNH Foundation Board of Directors can be found at unh.edu/give/board-directors.  
More information on UNH Foundation endowment management can be found at: unh.edu/give.