

William F. Knowles CPA, CMA, CFM, CGMA

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Education:

University of Massachusetts at Amherst- M.S. in Accounting (1986)

Accounting GPA 3.91, Overall GPA 3.73

University of New Hampshire-B.S. in Business Administration (1985)

Concentration in Accounting and Finance, Accounting GPA 3.85, Overall GPA 3.6

Magna Cum Laude

Phi Kappa Phi

Wall Street Journal Award

Teaching Experience:

University of New Hampshire –

Instructor/Lecturer 1993-2013

Senior Lecturer of Accounting and Finance 2014-2015

Principal Lecturer of Accounting and Finance 2016-Current

Durham, NH

Courses taught: **Undergraduates**-Financial Accounting, Managerial Accounting, Advanced Managerial Accounting, Intermediate Accounting 2, Financial Statement Analysis and Financial Management (also many independent and directed studies).

Executive MBA- Financial Accounting, Management Accounting and Cost Accounting. Sponsored 1-4 independent studies for 10+ years.

M.S. in Accounting Program- Advanced Accounting, Accounting Information Systems, Advanced Auditing, Government, Health and Welfare and Non-Profit Accounting

Started the New York Accounting Residency and funded for first few years. Responsible for planning, scheduling and execution of all aspects of the trip annually from 2004-2017. The New York trip is considered the best part of the MS graduate program by students every year. Every year we visit FASB, GASB, AICPA, PCAOB, SEC and FINRA. We also have visited IBM, Sungard, NY Federal Reserve, Nasdaq, Morgan Stanley (Fred Whittemore and others have made presentations), IMA, EY, KPMG, PWC and several other accounting groups over the past 13 years.

MBA Two-Year and One-Year Program- Financial Accounting, Managerial Accounting, Management Accounting (1 year program), Intermediate Accounting 1 and 2 and Individual and Corporate taxation (independent studies). Developed Pre-Course modules for both Financial and Managerial Accounting as students had trouble with accounting and the five week four hours per day was not enough time for proper coverage of either financial or managerial accounting. Taught 12 hours per week from Year 2 to Year 7 (4 hours MWF) until the Dean's office requested a release to cover the large sections of financial and managerial accounting for undergrads per my contract.

MBA Part-Time Program- Financial Accounting, Managerial Accounting and Financial Statement Analysis (Durham and Manchester campuses). Countless independent and dependent studies for CMA, CFA, CFM, Intermediate Accounting 1 and 2, Advanced Financial Accounting, Advanced Managerial Accounting, Corporate Taxation, Individual Taxation and others as requested.

Evaluations: Average 4.7 on a 5 point scale overall from 1993-2011. Lower average scores in very large auditorium classes since 2012. Average class size 80 for undergraduate prior to 2012 and over 100 since 2012, 30-45 for graduate classes in Durham and Manchester.

Awards:

Teaching Award Executive EMBA Program	(2002)
Non-Tenure Track Teacher of the Year-WSBE	(2004)
Teaching Award Full-Time MBA Program	(2006/2009)
Teaching Award-Student and Greek Life	(2007)
Freedman Teaching Award-MS AccountingProgram	(2011,2015)

Executive Education: BAE- Accounting and Finance for Non-Financial Managers

Community Service:

Faculty Adviser to Accounting Students Association (2006-present)
VITA Coordinator (2002-present)
Financial Literacy Program NHSCPA
Financial Literacy Program- WSBE-UNH (Portsmouth and Manchester)
Financial Careers Committee of NHSCPA (1999-2016)
50-100 student recommendations written for graduate schools and scholarships each year.
Faculty Adviser-Greek Life (1999-2012)

Community Service-Continued

Prepare tax returns for foreign students and others in the seacoast community that VITA does not address.

Faculty Recruiter for UNH Athletics

Assist with recruiting and job placement by calling and persuading accounting firms and companies to come to UNH for their entry level and graduate student hiring needs.

Attend and participate in presentations for accounting and finance department.

Serve on UNH and Paul Committees when requested and time is available.

Attended UNH graduation as a faculty marshal.

Attend Graduate Hooding every year for Paul/WSBE

Attend Scholarship Award Events for Paul College Students

Attend Academic Award Events for Paul College

Judge for URC Projects and Presentations

Sponsored FSA students for Undergraduate Research Conference

Heavily involved in accounting career fair at UNH

Annual participant for NY Graduate Accounting Trip

Present to parents of prospective students about careers in accounting and the UNH accounting and finance program.

Presented accounting option to Introduction to Business Class 2013-2015.

Schedule groups to visit UNH to broaden students' horizons including NH Board of Accountancy, Institute of Management Accountants, NHSCPA, GASB and other Accounting and Finance Groups. These are unrelated to the ASA.

Provide career guidance to current and former students.

Assist students owning small businesses with tax, accounting and finance options.

Maintain relationships with former students to assist them in their careers. Request assistance for student internships and graduating senior job placement.

Coordinate TAs and Proctors for accounting department. Oversight for scheduling, payment or credit and other tasks as assigned.

Student Night for NHSCPA

Student Night for IMA

Attend all ASA meetings and persuade professionals to participate.

Search Committee Member for Paul College Associate Dean- Spring 2017
Board of Directors-Triangle Club Dover, NH 2016-2020

New England College- Professor of Business (2002-2005)
 Henniker, NH Associate Professor of Business (1998-2002)
 Assistant Professor of Business (1992-1996, 1997-1998)
 Israel College Program (1995-2000)
 Continuing Studies (GCS) (1991-2000)
 MSM Program (2001-2005)

Courses taught: Financial Accounting, Managerial Accounting, Intermediate Accounting 1 and 2, Advanced Accounting 1 and 2, Auditing, Personal Taxation, Corporate, Partnership and Trust Taxation, Financial Management, Investments, Cost Accounting, Corporate Finance, Business Valuations, Organizational Behavior, Microeconomics, Macroeconomics, Business, Government and Society, Business Policy (Strategies), International Business, Business Statistics and Quantitative Methods, Recreation Management, Real Estate Management, Golf Course Management, Hospitality Management, Principles of Management, Economics of Human Rights. Ethical Issues in Management and Communications, Financial Statement Analysis, Sports Finance and numerous self-designed courses.

Committee Service: Faculty Executive Committee (FEC) (1993-1995, 1997-2000)
 Secretary of FEC (1993-1994, 1997-2000)
 Faculty Welfare Committee (FWC) (1993-1995)
 Chair of FWC (1994-1995)
 Budget Advisory Committee (1994-1995, 1998-2005)
 Various Faculty and Staff Search Committees
 Numerous Evaluation Teams for Faculty Development Committee
 VPAA Search Committee (1997-1998)
 Presidential Search Committee (1998)

Israeli College Program:
 Taught Strategic Management and Business, Government and Society to Senior Israeli Banking officials in Arundel, England (Summer 1995-1996) and Henniker, NH (1997-2000). Graduation Speaker-Tel Aviv, Israel November, 2000. Bankers had 3 years of college education and needed a fourth year to allow them to attend US graduate schools in Israel. The students took seven classes in Israel and three classes in English in the UK or USA. Member of Curriculum Improvement team from 1997-2000.

MSM Program:

Participated in developing a one year program for Master of Science in Management for non-business majors. Many of the students were interns working for the college after graduation with Bachelor's degree (from any Accredited School) with a small stipend and free tuition in the MSM program. These students had a cohort on the Henniker Campus. There was a Concord campus and I taught financial management and financial and/or managerial accounting as assigned. I also taught executive education classes leading to a Master of Science in Management at the Sylvania plant in Hillsboro. The main focus in the program was management accounting, financial accounting, financial management and Accounting Information Systems.

Other Community Service: Golf Club Advisor

Fraternity Advisor

Student Advisor (usually 30-50 advisees)

Faculty Athletic Representative

Sexual Harassment Mediator

Board of Trustees Student Affairs Liaison

Sponsored numerous internships

Sponsored many directed studies (usually 10-20 per year)

Attend Professional Accounting Meetings with students

Assisted students find jobs in year of graduation.

Assisted students find internships

AICPA on-campus champion

VITA coordinator

Assisted international students with tax issues

Evaluations:

Average 4.8 out of 5 in accounting and finance, 4.7 out of 5 in management, Average class size 25-30

Award:

New England College Teacher of the Year (1999-2000)

Knowles Classroom named in Lyons Business Building for service to the college and students.

University of Idaho- Instructor of Accounting (1995-1997)
Moscow, ID

Courses taught- Managerial Accounting, Cost Accounting, Financial Accounting

Evaluations Average 3.7 out of 4 (average class size, 120)

Lewis-Clark State College Assistant Professor of Business (1995-1997)
Lewiston, ID

Committee and Community Service:

Business Curriculum Review Committee

Business Students Association Advisor

Voluntary Income Tax Assistance Director

Participated in Title III grant for technology and distance learning

Presented seminars in finance for undergraduate and graduate students in nursing (40-50)

Student Advisor (40-50 students)

Committee to bring Golf as an intercollegiate sport to LCSC

Advisor for Coeur D'Alene and Nez Perce Tribes' business majors

Courses Taught: Lewiston Campus- Financial Accounting, Managerial Accounting, Financial Management, Personal Finance and Investments, Cost Accounting 1 and 2, Auditing, International Business, Business and Society, Organizational Behavior, Intermediate Accounting 2, Business Policy, Advanced Accounting

Desmet Campus (Coeur D'Alene tribe) Financial Accounting, Managerial Accounting, Financial Management, International Business, Business, Government and Society

Distance Learning- Financial Management

Evaluations: Average 1.1 out of 5 (1 best, 5 worst)
Average class size, 45 (Average for the department, 20)

Award: **Teacher of the Year (1996-97) by the Associated Students**
LCSC

Franklin Pierce College- Adjunct faculty (1987-1995)
Dover and Portsmouth, NH

Courses taught: Individual and Corporate Taxation, Managerial and Cost Accounting, Intermediate Accounting 1 and 2

William F. Knowles, CPA Sole Proprietor

(1992-Present)

Perform Tax services for Corporations, S Corps, Partnerships, and Individuals.
Consulting services for budgeting, capital budgeting, loan applications, accounting
Software analysis, and purchases and sales of businesses.

Required to have 40 hours of CPE annually to maintain CPA license and
CMA/CFM/CGMA designations.

Howe, Riley and Howe, CPA's PC- Manchester, NH

(1986-1992)

NH's largest CPA firm during my tenure. Supervised staff associates on larger clients.
Responsible for review of files prior to submission of final partner review
Presented Continuing Professional Education Seminars at the firm (FASB
87, 88 and 95).

Attended numerous CPE conferences (approximately 50-60 hours per year)

Trained new employees

Researched complex accounting and tax issues for the firm's partners and numerous
Clients.

Performed audits, reviews and compilations on a wide array of clients

Performed tax services for Corporations, Partnerships, Estates and Trusts and Individuals.

Reviewed files for quality assurance

Evaluated the performance of staff associates

Considered a firm expert on generally accepted accounting principles

Had clients in manufacturing, banking, financial services, transportation, employee
leasing services, real estate, mutual funds, high-tech, wholesale distribution, retailing,
medical services, legal services, insurance, construction and many others.

Professional Associations

Member of AICPA (American Institute of Certified Public Accountants)

Member of IMA (Institute for Management Accountants)

Member of the New Hampshire Society of CPA's

Financial Careers Committee-NHSCPA