

JAMES GASPERONI

PROFESSIONAL EXPERIENCE

NORTHEASTERN UNIVERSITY, Boston, MA

2023-2026

Assistant Director, Graduate Career Advising – D'Amore McKim School of Business

- Lead career advising and coaching services through individual counseling, group advising and workshops for full-time MBA program composed of 60+ student cohorts.
- Coordinate with Assistant Director of Career Education to create and deliver course content for career management class – emphasizing current trends in hiring and development of transferable skills.
- Market MBA and individual students' brand to corporate partners for internships and permanent placement.

BOSTON COLLEGE, Chestnut Hill, MA

2018 - Present

Adjunct Faculty – Carroll School of Management

- Designed class curriculum for Private Equity elective – constructed syllabus, created and presented course lecture materials for classes of 30-50 students composed of undergraduate and graduate business and finance students.
- Modified course content for semester-long and shortened summer sessions to deliver comprehensive plan.

ENDICOTT COLLEGE, Beverly, MA

2023

Adjunct Faculty – Gerrish School of Business

- Created undergraduate course curricula, including lecture content and quiz/exam modules for two real estate classes.
- Tailored subject matter for both an introductory class and for an advanced concepts course to meet needs of differing student populations through both traditional quiz/exam format and case study approach.

ABERDEEN STANDARD INVESTMENTS, Boston, MA

2015 - 2021

Co-Head of Real Assets

- Provided oversight / management and implementation of global private real assets program (real estate, infrastructure, and natural resources) with \$1 billion of assets under management.
- Represented US real assets platform through conference speaking engagements, external marketing meetings and board presentations and educational initiatives.
- Contributed to consolidation of global private markets' platform including real estate, natural resources, infrastructure, and private equity / venture capital through membership on private markets leadership committee and participating in strategy formulation and implementation sessions and working groups.
- Increased diversification of offerings of real assets business with increased emphasis on direct co-investments / secondaries, advisory services and renewable resources to better meet client and market demand.
- Collaborated as member of leadership team in the introduction of a \$200 million public / private infrastructure listed offering targeting retail clients through a differentiated product with broad market appeal.

FLAG CAPITAL MANAGEMENT, Boston, MA

2006 – 2015

Partner

Member of global private capital investment firm (venture capital, private equity, and real assets).

- Shaped firm strategy to ensure strategic growth through involvement on management committee and through management of firm marketing team.
- Created real assets business (real estate, natural resources, and infrastructure) to address client demand for investment opportunities.
- Designed and implemented investment, operational and legal processes to execute strategy, generating hundreds of potential investment opportunities annually.
- Organized staffing and development initiatives to build cohesive and efficient six-member professional team and led strategy development and marketing processes to generate institutional and high net worth client demand resulting in a diversified, independent business line.

BROWN UNIVERSITY INVESTMENT OFFICE, Providence, RI

2004 – 2006

Managing Director, Real Assets And Private Equity

Provided global investments in real assets portfolio (public and private).

- Managed all aspects of diversified portfolio of real estate and natural resources investments (public and private) including fund and direct investments to achieve return objectives for endowment pool.
- Upgraded inflation-hedging strategy in response to changing market landscape to include a formal timber investment program expanding investment opportunities approximately 20% to better serve portfolio objectives.
- Managed relationship with real estate investment committee (composed of notable alumni) to achieve desired investment outcomes.

PRINCETON UNIVERSITY INVESTMENT COMPANY, Princeton, NJ

2000 – 2004

Principal, Real Assets

Member of three-person global real assets team.

- Managed all aspects of real assets portfolio to achieve desired allocation within broader endowment pool.
- Spearheaded management of direct property portfolio including farmland, oil and gas mineral rights and real estate properties and oversaw realization of numerous investments to redeploy proceeds into new initiatives.
- Led liquidation process for direct portfolio of investments across agriculture, mineral rights, and real estate interests to provide redeployment of capital into new opportunities.
- Established relationships with members of industry to raise profile of real assets program and ensure that suitably attractive investment opportunities would be available.

EDUCATION / CERTIFICATION

UNIVERSITY OF MASSACHUSETTS – LOWELL, Lowell, MA

Master of Business Administration

MASSACHUSETTS INSTITUTE OF TECHNOLOGY, Cambridge, MA

Master of Science, Real Estate

BOSTON COLLEGE, Chestnut Hill, MA

Bachelor of Science, Accounting

CFA Charterholder