

# Den Hatch

University of New Hampshire  
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## EDUCATION

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**Ph.D.** University of Arizona, Eller College of Management, Department of Management and Organizations, 2023  
Minor: Methodology

Dissertation: *From Deviant to Harmful Competitive Behavior: The Role of Guilt, Psychological Power, and Moral Identity*

**B.A.** Psychology, University of Arizona, 2016 (with Honors and Distinction)  
Minor: Religious Studies

## TEACHING EXPERIENCE

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Teaching Assistant in PSY 336 Spirituality, Psychology, and the Mind, University of Arizona, Fall 2014, Spring 2015

Guest Lecture Fall of 2014 and Spring of 2015

Guest Lecturer in MGMT 471 Strategic Management, University of Arizona, Fall 2018 (received high evaluations from students)

Teaching Assistant in MGMT 562 Applied Business Statistics (MBA Course), University of Arizona, Fall 2019

Sole Instructor for MGMT 486 Managerial Judgement and Decision Making, University of Arizona, Fall 2019  
Averaged student evaluation score: 4.34

Teaching Assistant in MGMT 520 Managing Ethics in Organizations (MBA Course), University of Arizona, Spring 2021

Teaching Assistant in MGMT 524 Groups and Teams (MBA Course), University of Arizona, Spring 2021

Sole Instructor for BNAD 302 Human Side of Organizations, University of Arizona, Summer 2021  
Averaged student evaluation score: 4.81

Teaching Assistant in MGMT 562 Applied Business Statistics (MBA Course), University of Arizona, Fall 2021

Teaching Assistant in MGMT 520 Managing Ethics in Organizations (MBA Course), University of Arizona, Fall 2021

Sole Instructor for BNAD 276 Statistical Inference in Management, University of Arizona, Spring 2022  
Averaged student evaluation score: 4.80

Teaching Assistant in MGMT 562 Applied Business Statistics (MBA Course), University of Arizona, Spring 2022

Teaching Assistant in MGMT 520 Managing Ethics in Organizations (MBA Course), University of Arizona, Spring 2022

Sole Instructor for BNAD 276 Statistical Inference in Management, University of Arizona, Summer 2022

Sole Instructor for PHIL 431 Business Ethics, University of New Hampshire, Fall 2022

Sole Instructor for ADMN 575 Organizational Behavior, University of New Hampshire, Spring 2023

## **PUBLICATION**

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Kugler, T., Noussair, C. N., & **Hatch, D.** (2020). Does Disgust Increase Unethical Behavior? A Replication of Winterich, Mittal, and Morales (2014). *Social Psychological and Personality Science*, 1948550620944083.

## **OTHER PROFESSIONAL EXPERIENCE**

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2013-2016      Research Assistant, Psychology Lab, University of Arizona

2014-2016      Project Manager, Student Affairs Marketing, University of Arizona

## **PROFESSIONAL AFFILIATIONS**

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Academy of Management  
American Psychological Association

## **GRANTS AND AWARDS**

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2016: M&O Small Grants for Teaching and Research (\$2725)

2016: Eller College Small Grant Proposal (\$2000)

2017: Center for Leadership Ethics Grant (\$1000)

2017: Department of Management and Organizations Grant Proposal (\$1000)

2018: Center for Leadership Ethics Grant (\$1000)

2019: Department of Management and Organizations Grant Proposal (\$3200)

2020: Department of Management and Organizations Grant Proposal (\$1600)

2022: Department of Management and Organizations Dissertation Grant (\$2000)

## **PRESENTATIONS**

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Society for Judgment and Decision-Making Annual Conference, November 2017, Vancouver. (Poster Presentation)

AMR Paper Development Workshop, February 2018, Berkeley. (Paper Accepted)

Academy of Management Annual Conference, August 2018, Chicago. (Symposium Presentation)

Society for Judgment and Decision-Making Annual Conference, November 2018, Atlanta. (Poster Presentation)

International Conference of Social Dilemmas, June 2019, Sedona. (Oral Presentation)

Academy of Management Annual Conference, August 2019, Boston. (Oral Presentation)

Subjective Probability and Decision-Making Conference, August 2019, Amsterdam. (Oral Presentation)

## **OTHER RESEARCH EXPERIENCE**

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Ad Hoc Reviewer for the Journal of Business Ethics

Reviewer for the Academy of Management Conference