

**Aziz Ibrahim Saglam**  
**Senior Lecturer of Economics**  
**University of New Hampshire**  
**Curriculum Vitae**

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**EDUCATION:**

**Ph.D. in Economics, May 2006**

West Virginia University; Morgantown, WV

*Dissertation Title:* “Three Essays on International Trade: Strategic Trade Policies, Intra-Industry Trade, and Income Convergence”

*Dissertation Chair:* Subhayu Bandyopadhyay

*Primary Teaching/Research Fields:* Mathematical Economics, Econometrics

*Secondary Teaching/Research Fields:* International Trade, Game Theory

**M.A. in Economics, December 1998**

University of Pittsburgh; Pittsburgh, Pennsylvania

**M.A. in Economics, June 1996**

Bilkent University; Ankara, Turkey

**B.S. in Industrial Engineering, June 1994**

Orta Dogu Teknik Universitesi; Ankara, Turkey

**TEACHING:**

**Senior Lecturer**, Department of Economics, University of New Hampshire, Durham, NH  
August 14, 2006 - Present (2023)

***Graduate Courses Taught:***

Econometrics I (Ph.D.)	Econometrics II (Ph.D.)
Microeconomics I (Ph.D.)	Microeconomics II (Ph.D.)
Economic Theory (Ph.D.)	Mathematical Economics (Ph.D.)
Game Theory (Ph.D.)	Business Statistics (MBA)
Managerial Economics (MBA)	

***Undergraduate Courses Taught:***

Principles of Microeconomics	Principles of Macroeconomics
Intermediate Microeconomics	Intermediate Macroeconomics
International Economics	International Trade
Managerial Economics	Research Skills for Economists
Business Statistics	Econometrics
Game Theory	Senior Economics Seminar

**Teaching Assistant**, Department of Economics, West Virginia University, Morgantown, WV  
August 16, 1999 - May 16, 2003 and August 15, 2005 - May 19, 2006

*Assisted teaching in the following courses:*

Principles of Microeconomics	Principles of Macroeconomics
Microeconomic Theory I (Ph.D.)	Microeconomic Theory II (Ph.D.)
Econometrics I (Ph.D.)	Econometrics II (Ph.D.)

**Teaching Assistant**, Department of Economics, University of Pittsburgh; Pittsburgh, PA  
August 18, 1997 - December 18, 1998

*Assisted teaching in the following courses:*

Principles of Microeconomics	Principles of Macroeconomics
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**Teaching Assistant**, Department of Economics, Bilkent University, Ankara, Turkey  
September 5, 1994 - May 30, 1997

*Assisted teaching in the following courses:*

Intermediate Microeconomics	Intermediate Macroeconomics
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## **TEACHING AWARDS:**

2006-2007 Excellence in Teaching in the Department of Economics, Master Program, UNH

2013-2014 Excellence in Teaching in the Department of Economics, Master Program, UNH

2014-2015 “The Above & Beyond” Award in Teaching in the Executive MBA Program, UNH

2016-2017 Excellence in Teaching in the Peter T. Paul College of Business and Economics, UNH

## **RESEARCH:**

### **Dissertation Research**

*Essay-1:* “Export Subsidies, Countervailing Tariffs and Managerial Incentives in Strategic Trade Policy Games”

*Essay-2:* “Income Convergence among Countries: Estimating the Effects of Intra-Industry Trade”

*Essay-3:* “Determinants of Intra-Industry Trade in a Multi-Country & Multi-Industry Framework: An Empirical Analysis”

### **Other Research**

Rent-seeking in the Turkish Government Budgetary System  
Research on Competitiveness of Turkish Economy

**Selected research related to the Undergraduate Research Conference, University of New Hampshire**  
(250 research papers in the last 10 years, co-authored with the senior students in the Economics Department)

**2023**

Mack Hanley

*U.S. Economic Growth and the Carbon Dioxide Emission*

James Spina

*Technological Progress and Income Distribution*

**2022**

Nathaniel Cohen

*The Impact of COVID-19 Pandemic on Poverty*

Shane Murphy

*Are the More Educated More Likely to Use New Drugs?*

**2021**

Daniel Maurer

*Unemployment Effects of Mergers and Acquisitions*

Richard Grandstaff

*Productivity and Pay: Is the Link Broken or Not?*

**2020**

Andrew Graff

*Economic Benefits of Renewable Energy*

Sarah Hobbs

*Central Bank Independence and Economic Growth*

**2019**

Elizabeth Cunningham

*Gross Domestic Product and Gross National Happiness*

Megan Hartnett

*History Psycho-Pharmaceuticals and Crime Trends*

## **2018**

Maximilian Hochschwender

*Ubernomics: Economic Efficiency of the Rideshare Market*

Angelyn Masters

*Sustainability Gender Pay Discrimination in Athletics*

## **2017**

Anh Phuoc Thien Nguyen

*Corruption and Inward Foreign Direct Investment: A Panel Analysis in Asia*

Claire McCarthy

*Cap-and-Trade Effectiveness: California & European Union Emission Permit Trading Markets*

## **2016**

Sarah Harmon

*Risk Aversion of Men vs. Women in Economic Decision-Making*

Connor Sullivan

*An Economic Analysis of the Streaming Media Industry*

## **2015**

Danielle Fregeau

*What makes a Successful Microfinance Institution?*

Noelle Kotelly

*Decrease in Oil Prices vs. Consumer Spendings*

## **2014**

Kelly Galvin

*Does Money Buy Happiness?*

Eric McCann

*Do Americans Work Too Much? The Effects of a Shorter Work Week on Productivity*

## **LANGUAGES**

Turkish (native), English (fluent), German (advanced), French (basic), Arabic (basic)

## **COMPUTER SKILLS**

SAS, EViews, STATA, SPSS

## **REFERENCES**

Ronald Balvers, Ph.D.  
Professor of Economics  
McMaster University  
Office: (905) 525-9140 x 23969  
E-mail: [balvers@mcmaster.ca](mailto:balvers@mcmaster.ca)

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University of New Hampshire  
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Federal Reserve Bank of St. Louis  
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