

SUMMARY OF RESPONSES

AWARD MAY NOT BE BASED SOLEY ON THE INFORMATION CONTAINED IN THIS DOCUMENT. OTHER EVALUATION CRITERIA MAY APPLY.

UNIVERSITY SYSTEM OF NEW HAMPSHIRE USNH PURCHASING & CONTRACT SERVICES						BID NUMBER: 7886-0001 DUE DATE: 10/8/2009 at 2:00 p.m.			
PROJECT DESCRIPTION: Video Disc Recorder and Video Server - NHPTV						No Bid responses received from: Compulan Center Inc.			
FIRM:						Sony Electronics Inc.		Angenta Technologies	
ITEM	MANUFACTURER/ MODEL	DESCRIPTION	QTY	UNIT	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	
1	Sony	PDWF1600	2	EA	\$22,951.80	\$45,903.60	\$26,143.95	\$52,287.90	
2	Sony	RMMHD15	2		\$320.00	\$640.00	\$368.20	\$736.40	
Subtotal for Schedule I						\$46,543.60		\$53,024.30	
SCHEDULE II – Video Sever for Production									
1	Omneon	SMD-2200-BB	1	EA	No Bid	No Bid	\$22,263.45	\$22,263.45	
2	Omneon	MDM-5321	1	EA	No Bid	No Bid	\$21,455.85	\$21,455.85	
3	Omneon	MDM-5501	1	EA	No Bid	No Bid	\$28,618.55	\$28,618.55	
Subtotal for Schedule II						No Bid		\$72,337.85	
Total						\$46,543.60		\$125,362.15	
AUTHORIZED DEALER						Yes		Yes	
WARRANTY									
YEAR						See Attached Schedule A		1 Year	
PARTS						See Attached Schedule A		1 Year	
LABOR						See Attached Schedule A		90 Days	
SERVICE CONTRACT						Yes		No	
COST						\$1,395.00 (3 year extended warranty); \$2,790.00 (5 year extended warranty).			
TYPE OF SERVICE						Phone support, technical assistance, return shipping (see Exhibit B)		N/A	
SERVICE CENTER						Teaneck, NJ		N/A	
SERVICE CENTER TELEPHONE						(201) 833-5300		N/A	
NOTES									
ADDENDA ACKNOWLEDGE RECEIPT						1		N/A	

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FIRM:	Sony Electronics Inc.	Angenta Technologies
W9 SUBMITTED	Yes	Yes
BID VALID	60 Days	30 Days
AVAILABILITY	30-60 Days ARO	5-7 Bus. Days ARO
CONTACT PERSON	Tara Rex	Bob Ilis
ORDER ADDRESS	1 Sony Drive, #3A9 Park Ridge, NJ 07656	
PHONE	(201) 930-7410	(302) 654-3000
FAX	(201) 474-4456	(302) 654-3009
EMAIL	tara.rex@am.sony.com	bob.ilis@angenta.com
TERMS	Net 30 Days	Net 30 Days
FOB: DEST, PP & ALLOW	DEST, PP & ALLOW	DEST, PP & ALLOW

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PROJECT DESCRIPTION: Video Disc Recorder and Video Server - NHPTV						No Bid responses received from: Compulan Center Inc.			
FIRM:						HB Communications Inc.		Pro Video Sales Inc	
ITEM	MANUFACTURER/ MODEL	DESCRIPTION	QTY	UNIT	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	
1	Sony	PDWF1600	2	EA	\$26,199.00	\$52,398.00	\$26,600.00	\$53,200.00	
2	Sony	RMMHD15	2		\$332.00	\$664.00	\$325.00	\$650.00	
Subtotal for Schedule I						\$53,062.00		\$53,850.00	
SCHEDULE II – Video Sever for Production									
1	Omneon	SMD-2200-BB	1	EA	\$17,587.00	\$17,587.00	\$20,591.00	\$20,591.00	
2	Omneon	MDM-5321	1	EA	\$16,850.00	\$16,850.00	\$19,538.00	\$19,538.00	
3	Omneon	MDM-5501	1	EA	\$22,578.00	\$22,578.00	\$26,096.00	\$26,096.00	
Subtotal for Schedule II						\$57,015.00		\$66,225.00	
Total						\$110,077.00		\$120,075.00	
AUTHORIZED DEALER						Yes		Yes	
WARRANTY									
YEAR						As per manufacturer's specifications / 1 year		One	
PARTS								One	
LABOR								One	
SERVICE CONTRACT						Yes		No	
COST						4% of list price per Omneon only			
TYPE OF SERVICE						Sales, services and integration of audio-video equipment		Phone support for products from Sony & Omneon	
SERVICE CENTER						Waltham, MA		Sony - Teaneck, NJ; Omneon - Sunnyvale, CA	
SERVICE CENTER TELEPHONE						(781) 890-6046		Sony - (201) 833-5300; Omneon - (888) 686-7781	
NOTES									
ADDENDA ACKNOWLEDGE RECEIPT						1		1	

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FIRM:	HB Communications Inc.	Pro Video Sales Inc
W9 SUBMITTED	Yes	Yes
BID VALID	30 Days	30 Days
AVAILABILITY	2 Weeks	30 Days ARO
CONTACT PERSON	James R. Anderson	Jon Evans
ORDER ADDRESS	60 Dodge Avenue North Haven, CT 06473	12501 NW 44 Street Coral Springs, FL 33065
PHONE	(203) 234-9246	(954) 510-7174
FAX	(203) 234-2013	(954) 510-7184
EMAIL	bob.anderson@hbcommunications.com	jevans@providesales.com
TERMS	Net 30 Days	Net 30 Days
FOB: DEST, PP & ALLOW	DEST, PP & ALLOW	DEST, PP & ALLOW

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PROJECT DESCRIPTION: Video Disc Recorder and Video Server - NHPTV						No Bid responses received from: Compulan Center Inc.			
FIRM:						WJ Kelley Media Sales Co		Business Services	
ITEM	MANUFACTURER/ MODEL	DESCRIPTION	QTY	UNIT	UNIT COST	TOTAL COST	UNIT COST	TOTAL COST	
1	Sony	PDWF1600	2	EA	\$27,600.00	\$55,200.00	\$27,769.99	\$55,539.98	
2	Sony	RMMHD15	2		\$370.00	\$740.00	\$429.99	\$859.98	
Subtotal for Schedule I						\$55,940.00		\$56,399.96	
SCHEDULE II – Video Sever for Production									
1	Omneon	SMD-2200-BB	1	EA	\$18,100.00	\$18,100.00	\$0.00	\$0.00	
2	Omneon	MDM-5321	1	EA	\$19,400.00	\$19,400.00	\$0.00	\$0.00	
3	Omneon	MDM-5501	1	EA	\$25,900.00	\$25,900.00	\$0.00	\$0.00	
Subtotal for Schedule II						\$63,400.00		\$0.00	
Total						\$119,340.00		\$56,399.96	
AUTHORIZED DEALER						Yes, Sony 2 stop		Yes	
WARRANTY									
YEAR						One		1	
PARTS						One year		1	
LABOR						3 Months		1	
SERVICE CONTRACT						No		No	
COST						Omneon - \$5,000.00 1st year on site		--	
TYPE OF SERVICE						None		--	
SERVICE CENTER						Sony - NY/NJ		TBD	
SERVICE CENTER TELEPHONE						(201) 833-5200		sony.com	
NOTES						All additional costs if needed, Omneon on site for server is \$2,500.00; Sony on site would be \$1800.00; Cables between units est. \$625.00.		Not authorized to offer Omneon	
ADDENDA ACKNOWLEDGE RECEIPT						#1		--	

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FIRM:	WJ Kelley Media Sales Co	Business Services
W9 SUBMITTED	Yes	No
BID VALID	60 Days	60 Days
AVAILABILITY	30 Days ARO	15-20 ARO
CONTACT PERSON	Walter Kelley	Terry
ORDER ADDRESS	7 Rochelle Drive Wakefield, MA 01880	P.O. Box 122775 San Diego, CA 92112
PHONE	(781) 246-9396	(619) 366-1794
FAX		(619) 713-7340
EMAIL	waltkelley42@gmail.com	terry@businessservicessolutions.org
TERMS	Net 30 Days	Net 30 Days
FOB: DEST, PP & ALLOW	DEST, PP & ALLOW	DEST, PP & ALLOW