



222 West Street Keene, NH 03431

March 23, 2010

The Honorable Larry Strickling
Assistant Secretary of Commerce
National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Avenue NW
Washington, D.C. 20230

Dear Assistant Secretary Strickling:

On behalf of Lucidus Corporation, I wish to express our commitment to the joint statewide broadband proposal submitted by the University of New Hampshire. The State of New Hampshire will be submitting a joint application on behalf of several colleges and universities as well as NH FastRoads, a community broadband effort, to the National Telecommunications and Information Administration (NTIA) Broadband Technologies Opportunities Program (BTOP) Round 2 program. Lucidus Corporation is impacted directly by lack of available connectivity and by the high cost of connectivity due to insufficient supply and inadequate price competition in New Hampshire.

As a software development company, we MUST have affordable, high speed Internet access not only to our business premises, but also to our employees' homes. Our single biggest hurdle in terms of recruiting highly skilled talent is the lack of broadband availability to much of the surrounding residential towns. Potential applicants from other areas of the country think of broadband access in the same way they do water or electric availability, normal. In our region, we think of high speed broadband access to the home in a different way, privileged. If our businesses and homes were to enjoy ubiquitous high speed Internet access, our business would likely double in the following three years.

The Network New Hampshire Project being proposed by the statewide partner group led by the University of New Hampshire will be extremely useful for us, and hence to our customers.

For these reasons, we at Lucidus Corporation are enthusiastically committed to New Hampshire's efforts at constructing the Network New Hampshire Project and NH FastRoads. We encourage the funding and construction of this project, and we look forward to being a customer of the finished network.

Sincerely yours,

A handwritten signature in black ink, appearing to read "Neil Giarratana", is written over a light blue circular stamp.

Neil Giarratana