



The Honorable Larry Strickling
Assistant Secretary of Commerce
National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Avenue NW
Washington, D.C. 20230

March 23, 2010

Dear Assistant Secretary Strickling:

On behalf of Electronic Imaging Materials, I wish to express our commitment to the joint statewide broadband proposal submitted by the University of New Hampshire. The State of New Hampshire will be submitting a joint application on behalf of several colleges and universities as well as NH FastRoads, a community broadband effort, to the National Telecommunications and Information Administration (NTIA) Broadband Technologies Opportunities Program (BTOP) Round 2 program. Electronic Imaging Materials is impacted directly by lack of available connectivity and by the high cost of connectivity due to insufficient supply and inadequate price competition in New Hampshire.

For several of our employees, the ability to work remotely is critical for them to meet their family needs while maintaining full-time employment. Unfortunately, the inconsistent availability of broadband particularly in the more rural areas of the Monadnock Region has significantly limited our ability to provide these kinds of opportunities to current and potential employees.

Robust and reliable broadband connectivity is critical to our business. We rely on broadband to provide full-time employment opportunities in New Hampshire. We are currently unable to expand our services due to inadequate access to reliable and affordable broadband services. The Network New Hampshire Project being proposed by the statewide partner group led by the University of New Hampshire will be extremely useful for us, and hence to our customers.

For these reasons, we at Electronic Imaging Materials are enthusiastically committed to New Hampshire's efforts at constructing the Network New Hampshire Project and NH FastRoads. We encourage the funding and construction of this project, and we look forward to being a customer of the finished network.

Sincerely,

A handwritten signature in black ink, appearing to read "Alex Henkel", written over a circular stamp or mark.

Alex Henkel
President