



March 22, 2010

The Honorable Larry Strickling  
Assistant Secretary of Commerce  
National Telecommunications and Information Administration  
U.S. Department of Commerce  
1401 Constitution Avenue NW  
Washington, D.C. 20230

Dear Assistant Secretary Strickling:

On behalf of my company, Vision Financial Corporation, I wish to express our commitment to the joint statewide broadband proposal submitted by the University of New Hampshire. Many businesses are impacted directly by lack of available connectivity but all commerce is affected by the high cost of connectivity due to insufficient supply and inadequate price competition in New Hampshire.

My company competes on a national basis and our product is service to the insurance industry. The use of our technology is what separates us from our competitors but the cost of connectivity makes the difference between profit and loss very narrow.

Robust and reliable broadband connectivity is critical to my company. The Network New Hampshire Project being proposed by the statewide partner group led by the University of New Hampshire will be extremely useful for us, and hence to our customers.

For these reasons, we at Vision Financial are enthusiastically committed to New Hampshire's efforts at constructing the Network New Hampshire Now Project. We encourage the funding and construction of this project in order to engage in a customer relationship when the network construction is completed.

Sincerely,

James T. Pettapiece  
President/CEO