



March 17, 2010

Broadband Technology Opportunities Program
National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Avenue, NW
HCHB, Room 4887
Washington, DC 20230

The collaboration with the **University of New Hampshire** (UNH), aims to lower the cost of telecom and Internet services for homes, businesses, and anchor institutions in throughout New Hampshire. Target investments in Middle Mile telecommunications infrastructure enabled through **application 4248** will accelerate the adoption of broadband in unserved and underserved communities.

This project is synergistic with **WiValley's application 5768**, "Last Mile Broadband for Rural Communities in Southwestern NH", which requests funding for equipment and staff to connect 2,950 new subscribers to wireless broadband over 36 months. It is also synergistic with **WiValley's application 5767**, "Accelerated Broadband Adoption for Rural Communities in Southwestern NH", which will enable those subscribers to afford wireless broadband access as it becomes available.

WiValley emphasizes the affordable delivery of sustainable end-user broadband services to unserved and underserved residences, businesses, and anchor institutions throughout Southwestern New Hampshire. We recognize that the Middle Mile infrastructure and buildout of fiber proposed by the application would have numerous benefits to last mile solution providers including:

- Reliability and affordable access to broadband
- Efficient transportation of data from one location to another throughout the region
- The establishment of alternatives to incumbent providers whose fees for fiber access currently limit or exclude competition

The project will provide strategic access to fiber based bandwidth alternatives originating from Manchester, Boston Springfield, as well as increased reliability, speed and options for unserved and underserved homes, businesses and institutions that are not being reached with wireline technology (DSL and cable). Access to the Internet is essential for the economic development of the region. It will help create jobs and bring in revenue from outside the region. It will enable anchor institutions to better serve their communities.

WiValley is committed to collaboration with other Internet service providers, local and state governments and regional business support organizations. We are committed to providing reliable and affordable Internet technology at the fastest speeds. We recognize similar commitments in the **UNH application 4248, Network New Hampshire Now.**

Sincerely,

A handwritten signature in black ink that reads "Brian Foucher".

Brian Foucher
President
WiValley, Inc.

Broadband for Rural Communities

WiValley, Inc.

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