



# UNIVERSITY of NEW HAMPSHIRE

February 12, 2008

Dear Colleagues,

As President Huddleston writes in his letter to you, the administration values our shared commitment to make UNH a great place to work. We have a strong history in this regard. The administration is providing Professional and Technical (PATs) and Operating Staff (OS) with as much information as possible so you can make an informed decision if you choose to return a signed union card and/or vote in a union election. I also would encourage you to talk to your colleagues as well as your manager about any concerns you may have, one way or another. And, naturally, your HR Partner is available to answer questions or can come to an office or department staff meeting.

In my prior positions as an administrator at Harvard University, a health care executive and as a private consultant, I have worked with both non-unionized and unionized staff. I have had the good fortune of working with excellent organizations that take seriously the importance of fair and competitive compensation and benefits and involving staff in meaningful ways in determining the best way to run the institution. UNH is that kind of an organization. I can tell you that in my experience and when those conditions exist, much more is accomplished, and accomplished more creatively, quickly and cordially with non-unionized staff.

The information that follows builds from what you recently received from Sharon Demers, Assistant Vice President for Human Resources. We will continue to send you information so you have a fuller understanding of what it would mean to be unionized at UNH.

Sincerely,

Dick Cannon  
Vice President for Finance and Administration