Objectives/Outcomes:

- To learn about the role and goals of UNH Advancement
- To examine how opportunities for institutional capacity building can be developed through university community engagement
- To provide “nuts and bolts” strategies that faculty can use to access UNH Advancement

Introductions

**Presentation #1: Advancement Overview**
Presentation by Bill Deptula, Associate Vice President and Executive Director of Development, UNH Advancement

**Presentation #2: Philanthropy and the Engaged Campus**
Presentation by David Weerts, University of Minnesota

Working Lunch

Re-Cap of Lunch Discussions

Role-Play

Break

**Presentation #3: UNH Strategic Plan**
Presentation by David Weerts and Cameron Wake

Discussion and Wrap-Up